



## Club Health Assessment for District B 1 through March 2018

| Club Number                          | Club Name                         | Charter Date | Status  | Membership                         |                   |                     |  |                 |                            | Reports                                    |  |                                  |   | Finance                                  | LCIF                                  |                 |
|--------------------------------------|-----------------------------------|--------------|---|------------------------------------|-------------------|---------------------|--|-----------------|----------------------------|--|--|----------------------------------|---|--|---------------------------------------|-----------------|
|                                      |                                   |              |   | Current Member Count               | YTD Members Added | YTD Members Dropped | YTD Net Growth                                 | YTD Net Growth% | Member Count 12 Months Ago | Avg. length of service for dropped members | Months Since Last MMR ***              | Yrs. Since Last Officer Report   | President Rotation                                  | Vice President Reported ****             | Months Since Last Activity Report *** | Account Balance |
|                                      |                                   |              | Number of times on status quo within last two years in brackets | If below 15 members appears in red |                   |                     | If net loss is greater than 20% appears in red |                 |                            | If no report in 3 months appears in red    | When more than one year appears in red | Number of repeat terms indicated | Notes the officers that do not have an active Email | If no report in 12 months appears in red |                                       |                 |
| <b>Clubs less than two years old</b> |                                   |              |   |                                    |                   |                     |  |                 |                            |  |  |                                  |   |  |                                       |                 |
| 127981                               | Benjamin Hill                     | 06/17/2016   | Active  | 27                                 | 2                 | 0                   | 2  | 8.00%           | 25                         | 0  |  |                                  | MC,SC   | 0  |                                       |                 |
| 127733                               | Caborca Unison Nido del Buho      | 06/09/2016   | Active  | 8                                  | 0                 | 12                  | -12  | -60.00%         | 20                         | 1  |  |                                  | T,VP,MC,SC  | 8  | 90+ Days                              |                 |
| 130807                               | Jovenes universitarios de Tijuana | 06/16/2017   | Active  | 21                                 | 1                 | 0                   | 1  | 5.00%           | 0                          | 2  |  |                                  | M,MC,SC   | 0  |                                       |                 |
| 129393                               | Mexicali-BC                       | 01/17/2017   | Active  | 20                                 | 9                 | 9                   | 0  | 0.00%           | 20                         | 1  |  | 2                                | SC  | 2  |                                       |                 |
| 133496                               | Mexicali-Diamante                 | 01/31/2018   | Newly Chartered   | 20                                 | 20                | 0                   | 20   | 100.00%         | 0                          | 2  |  |                                  |   | 0  |                                       |                 |
| 129217                               | Tijuana Centenario                | 12/29/2016   | Active  | 15                                 | 0                 | 7                   | -7   | -31.82%         | 22                         | 1  | 3                                      |                                  | T,VP,MC,SC  | 3  |                                       |                 |
| <b>Clubs more than two years old</b> |                                   |              |   |                                    |                   |                     |  |                 |                            |  |  |                                  |   |  |                                       |                 |
| 15032                                | AGUA PRIETA                       | 11/25/1945   | Active  | 18                                 | 0                 | 2                   | -2   | -10.00%         | 20                         | 27   | 1                                      |                                  | VP,MC,SC  | 0  | 90+ Days                              | \$387.00        |
| 15035                                | ARIZPE                            | 01/27/1952   | Active  | 24                                 | 0                 | 4                   | -4   | -14.29%         | 28                         | 5  | 0                                      |                                  | S,VP,MC,SC  | 24+                                      |                                       |                 |
| 126252                               | Bacoachi Picacho                  | 01/14/2016   | Active(1)   | 8                                  | 0                 | 1                   | -1   | -11.11%         | 18                         | 1  | 9                                      |                                  | None  | 23                                       |                                       |                 |
| 15038                                | CABORCA                           | 04/19/1953   | Active  | 23                                 | 0                 | 6                   | -6   | -20.69%         | 27                         | 7  | 0                                      |                                  | VP,MC,SC  | 0  |                                       |                 |
| 15039                                | CANANEA                           | 04/25/1941   | Active(2)   | 38                                 | 5                 | 4                   | 1  | 2.70%           | 40                         | 13   | 1                                      |                                  | N MC,SC   | 1  |                                       |                 |
| 15043                                | CIUDAD OBREGON                    | 03/14/1945   | Active  | 15                                 | 0                 | 0                   | 0  | 0.00%           | 16                         |  | 0                                      |                                  | N VP,MC,SC  | 0  |                                       | \$50.00         |
| 15047                                | CUMPAS                            | 04/27/1951   | Active  | 25                                 | 1                 | 7                   | -6   | -19.35%         | 32                         | 4  | 0                                      |                                  | M,MC,SC   | 0  |                                       | \$100.00        |
| 15050                                | ENSENADA                          | 05/24/1947   | Active(1)   | 17                                 | 2                 | 3                   | -1   | -5.56%          | 14                         | 1  | 0                                      |                                  | 2 N S,T,VP,MC,SC                                    | 0  |                                       |                 |
| 40428                                | ENSENADA TODOS SANTOS             | 10/08/1981   | Active  | 21                                 | 5                 | 2                   | 3  | 16.67%          | 21                         | 25   | 3                                      |                                  | M,MC,SC   | 7  | 90+ Days                              |                 |
| 15055                                | GUAYMAS                           | 06/11/1945   | Active  | 19                                 | 1                 | 3                   | -2   | -9.52%          | 21                         | 14   | 1                                      |                                  | VP,MC,SC  | 1  |                                       |                 |
| 15057                                | HERMOSILLO                        | 02/21/1945   | Active  | 9                                  | 6                 | 3                   | 3  | 50.00%          | 6                          | 26   | 1                                      |                                  | N M,VP,MC,SC  | 7  |                                       | \$1000.00       |
| 58043                                | HERMOSILLO KINO                   | 03/28/1996   | Active  | 24                                 | 3                 | 6                   | -3   | -11.11%         | 30                         | 5  | 0                                      |                                  |   | 0  |                                       |                 |
| 36453                                | IMURIS                            | 01/24/1979   | Active  | 20                                 | 0                 | 2                   | -2   | -9.09%          | 19                         | 6  | 0                                      |                                  | T,M,VP,MC,SC  | 1  |                                       |                 |
| 121441                               | ITSON Obregon                     | 03/10/2014   | Active  | 17                                 | 1                 | 1                   | 0  | 0.00%           | 26                         | 3  | 2                                      |                                  | M,MC,SC   | 0  |                                       |                 |
| 15062                                | MAGDALENA                         | 11/08/1945   | Active  | 19                                 | 0                 | 4                   | -4   | -17.39%         | 23                         | 13   | 1                                      |                                  | M,VP,MC,SC  | 0  |                                       |                 |
| 123509                               | Magdalena Centro                  | 10/30/2014   | Cancelled(6*)   | 0                                  | 0                 | 8                   | -8   | -100.00%        | 11                         | 3  | 1                                      |                                  | None  | 4  |                                       |                 |
| 15064                                | MEXICALI                          | 04/10/1945   | Active(1)   | 24                                 | 5                 | 1                   | 4  | 20.00%          | 16                         | 3  | 2                                      |                                  | P,MC,SC   | 4  |                                       |                 |



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| Club Number | Club Name                                  | Charter Date | Status  | Membership                         |                   |                     |  |                 |                            | Reports                                    |  |                                  |   | Finance                                  | LCIF     |                              |
|-------------|--|--------------|---|------------------------------------|-------------------|---------------------|--|-----------------|----------------------------|--|--|----------------------------------|---|--|----------|------------------------------|
|             |  |              |   | Current Member Count               | YTD Members Added | YTD Members Dropped | YTD Net Growth                                 | YTD Net Growth% | Member Count 12 Months Ago | Avg. length of service for dropped members | Months Since Last MMR ***              | Yrs. Since Last Officer Report   | President Rotation                                  |  |          | Vice President Reported **** |
|             |  |              | Number of times on status quo within last two years in brackets | If below 15 members appears in red |                   |                     | If net loss is greater than 20% appears in red |                 |                            | If no report in 3 months appears in red    | When more than one year appears in red | Number of repeat terms indicated | Notes the officers that do not have an active Email | If no report in 12 months appears in red |          |                              |
| 88464       | MEXICALI CENTENARIO                        | 06/28/2005   | Active  | 15                                 | 0                 | 0                   | 0  | 0.00%           | 15                         | 3  |  | 2                                | VP,MC,SC  | 14                                       | 90+ Days |                              |
| 38053       | MEXICALI CIUDAD DEL SOL                    | 02/26/1980   | Active  | 19                                 | 0                 | 0                   | 0  | 0.00%           | 19                         | 0  |  |                                  | MC,SC   | 0  |          | \$1000.00                    |
| 60831       | MEXICALI CUCAPAH                           | 06/01/1998   | Active  | 28                                 | 1                 | 4                   | -3   | -9.68%          | 28                         | 0  |  |                                  | N   | 0  |          |                              |
| 54373       | MEXICALI PALACO                            | 04/22/1993   | Active  | 30                                 | 18                | 6                   | 12   | 66.67%          | 24                         | 0  |  |                                  | N   | 0  | 90+ Days |                              |
| 106015      | MEXICALI PIONEROS                          | 06/26/2009   | Active(2)   | 11                                 | 0                 | 0                   | 0  | 0.00%           | 11                         | 4  |  | 2                                | P,T,M,MC,SC   | 13                                       |          |                              |
| 44731       | MOCTEZUMA                                  | 03/18/1985   | Active(1)   | 16                                 | 2                 | 0                   | 2  | 14.29%          | 13                         | 0  |  |                                  | S,M,VP,MC,SC  | 0  | 90+ Days |                              |
| 15066       | NACUZARI                                   | 10/17/1970   | Active  | 24                                 | 0                 | 11                  | -11  | -31.43%         | 36                         | 0  |  |                                  | MC,SC   | 0  |          |                              |
| 15067       | NAVOJOA                                    | 06/04/1947   | Active  | 28                                 | 2                 | 4                   | -2   | -6.67%          | 30                         | 0  |  |                                  | N   | 0  |          |                              |
| 15069       | NOGALES                                    | 12/03/1943   | Active  | 26                                 | 0                 | 1                   | -1   | -3.70%          | 26                         | 0  |  |                                  | N   | 3  |          |                              |
| 97203       | NUEVO MEXICALI                             | 05/30/2006   | Cancelled(8*)   | 0                                  | 0                 | 5                   | -5   | -100.00%        | 5                          | 3  | 1                                      | None                             |   | 24                                       | 90+ Days |                              |
| 54142       | OBREGON CAJEME                             | 02/25/1993   | Active  | 19                                 | 1                 | 0                   | 1  | 5.56%           | 13                         | 0  |  |                                  | N   | 0  |          | \$336.00                     |
| 127048      | Pitiquito                                  | 03/24/2016   | Active(2)   | 9                                  | 9                 | 21                  | -12  | -57.14%         | 21                         | 1  |  | 3                                | S,T,M,VP,MC SC                                      | 5  |          |                              |
| 15070       | PLAYAS DE TIJUANA<br>Exc Award (.06/30/17) | 01/04/1971   | Active  | 39                                 | 1                 | 0                   | 1  | 2.63%           | 37                         | 0  |  |                                  | N   | 0  |          | \$1000.00                    |
| 15071       | PUERTO PENASCO                             | 04/01/1966   | Active  | 16                                 | 0                 | 2                   | -2   | -11.11%         | 14                         | 0  |  |                                  | T,M,MC,SC   | 1  | 90+ Days |                              |
| 98306       | SAN FELIPE BC                              | 01/17/2007   | Active  | 46                                 | 7                 | 12                  | -5   | -9.80%          | 43                         | 1  |  | 2                                | N   | 0  |          |                              |
| 15076       | SAN LUIS RIO COLO                          | 08/21/1947   | Active  | 36                                 | 0                 | 0                   | 0  | 0.00%           | 22                         | 9  |  |                                  | VP,MC,SC  | 24+                                      | 90+ Days |                              |
| 62512       | SAN QUINTIN VAL DE SAN QUINTIN             | 11/29/1999   | Cancelled(8*)   | 0                                  | 0                 | 30                  | -30  | -100.00%        | 12                         | 3  |  | None                             |   | 6  | 90+ Days |                              |
| 44732       | SONORA BAJA CALIFORNIA                     | 03/06/1985   | Active(1)   | 28                                 | 0                 | 0                   | 0  | 0.00%           | 28                         | 4  |  | 2                                | T,M,VP,MC,SC  | N/R                                      | 90+ Days |                              |
| 15078       | SONOYTA                                    | 08/05/1956   | Active  | 14                                 | 0                 | 0                   | 0  | 0.00%           | 16                         | 0  |  | 3                                | M,MC  | 0  | 90+ Days |                              |
| 89529       | SONOYTA CUBABI AC                          | 10/31/2005   | Active  | 20                                 | 0                 | 2                   | -2   | -9.09%          | 18                         | 0  |  |                                  | N   | 3  | 90+ Days |                              |
| 15079       | TECATE                                     | 07/01/1947   | Active  | 36                                 | 6                 | 10                  | -4   | -10.00%         | 40                         | 0  |  |                                  | N   | 0  |          | \$1000.00                    |
| 15080       | TIJUANA                                    | 01/16/1943   | Active  | 28                                 | 6                 | 11                  | -5   | -15.15%         | 27                         | 0  |  |                                  | N   | 0  |          |                              |
| 54048       | TIJUANA CAMPESTRE                          | 02/09/1993   | Active  | 27                                 | 0                 | 4                   | -4   | -12.90%         | 22                         | 0  |  |                                  | N   | 0  | 90+ Days |                              |
| 126550      | Tijuana Chapultepec Centenario             | 01/18/2016   | Active  | 22                                 | 15                | 6                   | 9  | 69.23%          | 22                         | 0  |  |                                  | T,MC,SC   | 0  |          |                              |



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|-------------|--------------------------------|--------------|---|------------------------------------|-------------------|---------------------|--|-----------------|----------------------------|--|--|----------------------------------|---|--|----------|------------------------------|
|             |                                |              |   | Current Member Count               | YTD Members Added | YTD Members Dropped | YTD Net Growth                                 | YTD Net Growth% | Member Count 12 Months Ago | Avg. length of service for dropped members | Months Since Last MMR ***              | Yrs. Since Last Officer Report   | President Rotation                                  |  |          | Vice President Reported **** |
|             |                                |              | Number of times on status quo within last two years in brackets | If below 15 members appears in red |                   |                     | If net loss is greater than 20% appears in red |                 |                            | If no report in 3 months appears in red    | When more than one year appears in red | Number of repeat terms indicated | Notes the officers that do not have an active Email | If no report in 12 months appears in red |          |                              |
| 57981       | TIJUANA III                    | 03/18/1996   | Active(1)   | 41                                 | 1                 | 0                   | 1  | 2.50%           | 40                         | 0  |  |                                  | N<br>M,MC,SC  | 0  |          |                              |
| 122497      | Tijuana Kumiai                 | 06/17/2014   | Active  | 13                                 | 3                 | 1                   | 2  | 18.18%          | 5                          | 3  |  |                                  |   | 1  |          |                              |
| 15081       | TIJUANA LA MESA                | 05/11/1967   | Active  | 22                                 | 0                 | 4                   | -4   | -15.38%         | 22                         | 2  |  |                                  | N<br>MC,SC  | 0  |          |                              |
| 58679       | TIJUANA OTAY                   | 09/06/1996   | Active  | 34                                 | 14                | 9                   | 5  | 17.24%          | 25                         | 6  |  |                                  | N<br>SC   | 0  | 90+ Days |                              |
| 122971      | Tijuana Rio, A.C.              | 08/25/2014   | Active  | 52                                 | 6                 | 10                  | -4   | -7.14%          | 51                         | 2  |  |                                  | M   | 0  | 90+ Days |                              |
|             | Exc Award (.06/30/17)          |              |   |                                    |                   |                     |  |                 |                            |  |  |                                  |   |  |          |                              |
| 49371       | VICENTE GUERRERO LOS ALGODONES | 04/04/1989   | Cancelled(8*)   | 0                                  | 0                 | 14                  | -14  | -100.00%        | 14                         | 14   | 3                                      | 2                                | None  | 24+                                      | 90+ Days |                              |

**Clubs Cancelled Previous Fiscal Year – Clubs Cancelled within last 12 months may be reinstated**

| Club Number | Club Name          | Charter Date | Current Status* | Cancellation Date |
|-------------|--------------------|--------------|-----------------|-------------------|
| 58903       | MEXICALI CENTINELA | 12/09/1996   | Cancelled(6*)   | 12/31/2016        |
| 120826      | Mexicali Frontera  | 12/06/2013   | Cancelled(8*)   | 06/30/2017        |

| Current Total Clubs Count | YTD New Clubs Count | YTD Cancelled Clubs Count | YTD Net Club Gain | Current Total Members Count | YTD Add | YTD Drop | YTD Net Growth | YTD Net Growth % | Member Count 12 Months Ago | Average Member Count Per Club | % of Clubs with less than 20 members | % No MMR in 3 Months | % No Officer Report in 12 Months | % of Clubs with balance 90+ days | Number of Clubs in Status Quo | % Status Quo Clubs in Financial Suspension | Number of Cancelled Clubs | Average Cancelled Club Age | Members Lost Due to Cancellation | % of Clubs Cancelled for Non-Financial Reasons |
|---------------------------|---------------------|---------------------------|-------------------|-----------------------------|---------|----------|----------------|------------------|----------------------------|-------------------------------|--------------------------------------|----------------------|----------------------------------|----------------------------------|-------------------------------|--|---------------------------|----------------------------|----------------------------------|--|
| 49                        | 1                   | 4                         | -3                | 1,131                       | 153     | 252      | -99            | -8.05%           | 1,154                      | 23                            | 39%                                  | 14%                  | 0%                               | 29%                              | 0                             | 0%   | 4                         | 21                         | 57                               | 0%   |

\* - P - Priority Club. Cancellation Reasons: 1-Objectives/conduct, 2-Non-active club, 5-Non-existing club, 6-Disbanding, 7-Merger, 8-Financial Suspension, 9-District/Multiple District Dues.

\*\* - Abbreviation: P-President, S-Secretary, T-Treasurer, M-Member Chairperson, VP-First Vice President, MC-Communications Chairperson, SC-Service Chairperson

\*\*\* - Abbreviation: N/R - Never reported using the Lions Clubs website, N/A - Not applicable, No password registered for the Lions Clubs website.

\*\*\*\* - Abbreviation: N - New, IP - Immediate Past, R - Repeat.